

Tennessee Building Inspections

Newsletter

Celebrating our 20 th year



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Serving East Tennessee since 1989

We offer a higher level of certainty



Chose The Wrong Home Inspector?

Hi, Phil Henderson here from Tennessee Building Inspections.

I want you to know that we are keenly aware that the real estate market has slowed down. And I know that **You** need to close every transaction you get so that you can achieve **Your** goals.

And At Tennessee Building Inspections We're Committed To Helping YOU Make That Happen!

This past year my company more than DOUBLED our income from the previous year...and that was during a so called "down market". I also added some key staff that helped make last year such a success. Many of you know Doug Bell a retired agent / broker who has been placed as our office and customer service manager. Doug knows how the real estate process works and he and I have developed a real estate inspection program that is geared toward inspections that: (1) will not scare away your clients, (2) provide clear and accurate results, (3) reduce liability (4) increase customer satisfaction, and (5) HELP YOU CLOSE MORE DEALS. A couple of weeks ago I met with our home inspection staff to make sure that they understood that we had to do everything we could do to ensure that the home inspection we conduct for You goes smoothly.

My staff and I have spent the last month planning our goals for 2009

And here's what we decided:

- 1. Go out of your way to say Nice things about the house!**
- 2. Convey your inspections findings in a neutral, non-scary manner!**
- 3. Make sure the client is 200% satisfied with our work!**
- 4. Ask yourself; does this comment have to go in the Summary Pages?**
- 5. Look sharp and have your vehicle looking sharp!**
- 6. Get Zero Callbacks!**



I guarantee you that you can count on **US** to do everything possible to help you move your transaction forward! How can we do it ?.....superior inspection experience, training, technology and an inside knowledge of the real estate process.

So Give Us A Call Today And Let's Get Your Next Inspection Scheduled!

We have specialized training and certifications on these home types:

Conventional

Historical

Log & Timberframe

EIFS & Stucco

Energy Saving "Green" construction



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865-970-4363

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Over 6,366 Satisfied Clients Since 1989

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